

IOWA LOTTERY
Statement of Revenues, Expenses and Changes in Net Position
For the Two Months Ending Sunday, August 31, 2025

	Month ended 8/31/2025	Month ended 8/31/2024	Year-to-date 8/31/2025	Year-to-date 8/31/2024
Operating revenues:				
Scratch ticket sales	\$21,969,093.00	\$23,334,165.00	\$45,544,274.00	\$46,643,595.00
InstaPlay sales	3,535,181.00	1,948,137.00	6,806,117.00	4,011,730.00
Pick 3 sales	777,053.50	766,205.00	1,532,822.00	1,546,629.50
Powerball sales	8,711,779.00	2,955,976.00	12,096,715.50	5,946,766.00
Mega Millions Sales	1,745,915.00	3,210,471.00	3,128,970.00	5,259,801.00
Pick 4 sales	483,784.00	483,763.00	964,005.00	980,759.50
Lucky for Life sales	741,750.00	698,768.00	1,461,000.00	1,404,322.00
Lotto America sales	513,324.00	613,474.00	1,010,682.00	1,204,032.00
Pull-tab sales	1,228,302.40	1,228,030.02	2,570,843.35	2,493,185.54
Application fees	550.00	400.00	1,350.00	975.00
Other	618.63	55,372.19	1,537.79	56,009.31
Total operating revenues	<u>39,707,350.53</u>	<u>35,294,761.21</u>	<u>75,118,316.64</u>	<u>69,547,804.85</u>
Operating expenses:				
Scratch ticket prizes	16,198,435.00	16,091,219.50	32,503,478.00	32,027,190.50
InstaPlay prizes	2,753,022.07	1,525,494.34	5,107,980.55	3,019,516.49
Pick 3 prizes	499,189.40	459,723.00	952,650.50	927,977.70
Powerball prizes	4,365,965.08	1,489,868.15	6,072,540.13	2,998,039.15
Mega Millions prizes	872,626.25	1,605,450.56	1,564,172.00	2,630,115.56
Pick 4 prizes	290,270.40	290,257.80	578,403.00	588,455.70
Lucky for Life prizes	440,848.03	415,302.23	868,323.51	834,637.70
Lotto America prizes	256,744.50	274,443.60	505,341.00	569,722.60
Pull-tab prizes	765,777.05	771,507.57	1,610,635.86	1,561,915.45
Advertising/publicity	984,934.86	1,302,401.60	1,759,490.75	2,232,377.98
Retailer compensation expense	2,606,363.13	2,300,332.45	4,896,835.51	4,519,597.47
Ticket expense	211,252.44	342,899.86	446,291.71	584,152.38
Vendor compensation expense	648,522.58	543,820.12	1,231,248.51	1,086,239.59
Salary and benefits	858,453.54	911,990.90	1,824,326.49	1,869,664.32
Travel	32,142.87	26,582.30	58,153.12	47,766.38
Supplies	2,865.20	3,858.96	6,526.55	10,197.20
Printing	-	40.00	90.00	80.00
Postage	1,241.91	350.25	1,679.46	700.50
Communications	16,006.53	16,254.94	32,111.93	32,870.57
Rentals	8,569.29	8,572.70	17,134.73	17,144.30
Utilities	9,458.63	8,399.93	19,449.70	17,600.20
Professional fees	58,200.50	6,800.00	92,150.50	13,677.50
Vending machine maintenance	52,998.24	26,006.40	105,996.48	52,012.80
Outside services and repairs	182,595.54	164,311.83	355,684.44	296,308.22
Data processing	159,631.01	13,663.93	171,424.70	20,605.74
Equipment	69,894.92	37,784.47	128,103.44	90,204.19
Reimbursement to other state agencies	31,521.26	32,479.80	62,788.75	64,959.60
Depreciation	73,892.56	36,739.26	147,785.12	75,433.29
Amortization	23,508.09	45,884.70	47,016.18	91,769.40
MUSL/Lotto administrative expense	7,603.69	11,435.35	15,094.88	22,870.67
Debit card fees	39,243.82	20,406.97	69,858.45	38,694.27
Other	6,002.99	5,119.51	12,308.60	120,238.18
Total operating expenses	<u>32,527,781.38</u>	<u>28,789,402.98</u>	<u>61,265,074.55</u>	<u>56,462,735.60</u>
Operating income	<u>7,179,569.15</u>	<u>6,505,358.23</u>	<u>13,853,242.09</u>	<u>13,085,069.25</u>
Non-operating revenue (expenses):				
Proceeds to state causes	(7,144,046.30)	(5,017,167.56)	(14,025,427.57)	(11,646,366.94)
Interest income	1,500.00	143,449.45	16,500.00	172,479.68
Interest expense	(1,296.08)	(2,448.71)	(2,617.16)	(4,520.84)
Net non-operating revenues (expenses)	<u>(7,143,842.38)</u>	<u>(4,876,166.82)</u>	<u>(14,011,544.73)</u>	<u>(11,478,408.10)</u>
Change in net position	<u>35,726.77</u>	<u>1,629,191.41</u>	<u>(158,302.64)</u>	<u>1,606,661.15</u>
Net position beginning of period	<u>10,663,085.97</u>	<u>9,298,363.30</u>	<u>10,857,115.38</u>	<u>9,320,893.56</u>
Net position end of period	<u><u>10,698,812.74</u></u>	<u><u>10,927,554.71</u></u>	<u><u>10,698,812.74</u></u>	<u><u>10,927,554.71</u></u>