

IOWA LOTTERY
Statement of Revenues, Expenses and Changes in Net Position
For the One Month Ending Thursday, July 31, 2025

	Month ended 7/31/2025	Month ended 7/31/2024	Year-to-date 7/31/2025	Year-to-date 7/31/2024
Operating revenues:				
Scratch ticket sales	\$23,575,181.00	\$23,309,430.00	\$23,575,181.00	\$23,309,430.00
InstaPlay sales	3,270,936.00	2,063,593.00	3,270,936.00	2,063,593.00
Pick 3 sales	755,768.50	780,424.50	755,768.50	780,424.50
Powerball sales	3,384,936.50	2,990,790.00	3,384,936.50	2,990,790.00
Mega Millions Sales	1,383,055.00	2,049,330.00	1,383,055.00	2,049,330.00
Pick 4 sales	480,221.00	496,996.50	480,221.00	496,996.50
Lucky for Life sales	719,250.00	705,554.00	719,250.00	705,554.00
Lotto America sales	497,358.00	590,558.00	497,358.00	590,558.00
Pull-tab sales	1,342,540.95	1,265,155.52	1,342,540.95	1,265,155.52
Application fees	800.00	575.00	800.00	575.00
Other	919.16	637.12	919.16	637.12
Total operating revenues	<u>35,410,966.11</u>	<u>34,253,043.64</u>	<u>35,410,966.11</u>	<u>34,253,043.64</u>
Operating expenses:				
Scratch ticket prizes	16,305,043.00	15,935,971.00	16,305,043.00	15,935,971.00
InstaPlay prizes	2,354,958.48	1,494,022.15	2,354,958.48	1,494,022.15
Pick 3 prizes	453,461.10	468,254.70	453,461.10	468,254.70
Powerball prizes	1,706,575.05	1,508,171.00	1,706,575.05	1,508,171.00
Mega Millions prizes	691,545.75	1,024,665.00	691,545.75	1,024,665.00
Pick 4 prizes	288,132.60	298,197.90	288,132.60	298,197.90
Lucky for Life prizes	427,475.48	419,335.47	427,475.48	419,335.47
Lotto America prizes	248,596.50	295,279.00	248,596.50	295,279.00
Pull-tab prizes	844,858.81	790,407.88	844,858.81	790,407.88
Advertising/publicity	774,555.89	929,976.38	774,555.89	929,976.38
Retailer compensation expense	2,290,472.38	2,219,265.02	2,290,472.38	2,219,265.02
Ticket expense	235,039.27	241,252.52	235,039.27	241,252.52
Vendor compensation expense	582,725.93	542,419.47	582,725.93	542,419.47
Salary and benefits	965,872.95	957,673.42	965,872.95	957,673.42
Travel	26,010.25	21,184.08	26,010.25	21,184.08
Supplies	3,661.35	6,338.24	3,661.35	6,338.24
Printing	90.00	40.00	90.00	40.00
Postage	437.55	350.25	437.55	350.25
Communications	16,105.40	16,615.63	16,105.40	16,615.63
Rentals	8,565.44	8,571.60	8,565.44	8,571.60
Utilities	9,991.07	9,200.27	9,991.07	9,200.27
Professional fees	33,950.00	6,877.50	33,950.00	6,877.50
Vending machine maintenance	52,998.24	26,006.40	52,998.24	26,006.40
Outside services and repairs	173,088.90	131,996.39	173,088.90	131,996.39
Data processing	15,331.15	6,941.81	15,331.15	6,941.81
Equipment	58,208.52	52,419.72	58,208.52	52,419.72
Reimbursement to other state agencies	27,730.03	32,479.80	27,730.03	32,479.80
Depreciation	73,892.56	38,694.03	73,892.56	38,694.03
Amortization	23,508.09	45,884.70	23,508.09	45,884.70
MUSL/Lotto administrative expense	7,491.19	11,435.32	7,491.19	11,435.32
Debit card fees	30,614.63	18,287.30	30,614.63	18,287.30
Other	6,305.61	115,118.67	6,305.61	115,118.67
Total operating expenses	<u>28,737,293.17</u>	<u>27,673,332.62</u>	<u>28,737,293.17</u>	<u>27,673,332.62</u>
Operating income	<u>6,673,672.94</u>	<u>6,579,711.02</u>	<u>6,673,672.94</u>	<u>6,579,711.02</u>
Non-operating revenue (expenses):				
Proceeds to state causes	(6,881,381.27)	(6,629,199.38)	(6,881,381.27)	(6,629,199.38)
Interest income	15,000.00	29,030.23	15,000.00	29,030.23
Interest expense	(1,321.08)	(2,072.13)	(1,321.08)	(2,072.13)
Net non-operating revenues (expenses)	<u>(6,867,702.35)</u>	<u>(6,602,241.28)</u>	<u>(6,867,702.35)</u>	<u>(6,602,241.28)</u>
Change in net position	<u>(194,029.41)</u>	<u>(22,530.26)</u>	<u>(194,029.41)</u>	<u>(22,530.26)</u>
Net position beginning of period	<u>10,875,175.38</u>	<u>9,320,893.56</u>	<u>10,875,175.38</u>	<u>9,320,893.56</u>
Net position end of period	<u>10,681,145.97</u>	<u>9,298,363.30</u>	<u>10,681,145.97</u>	<u>9,298,363.30</u>