

IOWA LOTTERY
Statement of Revenues, Expenses and Changes in Net Position
For the Three Months Ending Tuesday, September 30, 2025

	Month ended 9/30/2025	Month ended 9/30/2024	Year-to-date 9/30/2025	Year-to-date 9/30/2024
Operating revenues:				
Scratch ticket sales	\$21,640,942.00	\$21,409,102.00	\$67,185,216.00	\$68,052,697.00
InstaPlay sales	2,501,714.00	2,159,389.00	9,307,831.00	6,171,119.00
Pick 3 sales	776,824.00	730,508.00	2,309,646.00	2,277,137.50
Powerball sales	12,340,834.00	3,360,243.00	24,437,549.50	9,307,009.00
Mega Millions Sales	2,621,880.00	2,606,012.00	5,750,850.00	7,865,813.00
Pick 4 sales	493,169.00	463,934.50	1,457,174.00	1,444,694.00
Lucky for Life sales	740,780.00	666,790.00	2,201,780.00	2,071,112.00
Lotto America sales	521,638.00	644,047.00	1,532,320.00	1,848,079.00
Pull-tab sales	1,281,423.01	1,081,301.74	3,852,266.36	3,574,487.28
Application fees	700.00	325.00	2,050.00	1,300.00
Other	846.66	520.82	2,384.45	56,530.13
Total operating revenues	<u>42,920,750.67</u>	<u>33,122,173.06</u>	<u>118,039,067.31</u>	<u>102,669,977.91</u>
Operating expenses:				
Scratch ticket prizes	14,468,918.00	15,164,903.85	46,972,396.00	47,192,094.35
InstaPlay prizes	2,092,724.93	1,383,113.72	7,200,705.48	4,402,630.21
Pick 3 prizes	594,630.00	438,304.80	1,547,280.50	1,366,282.50
Powerball prizes	6,215,950.20	1,693,970.15	12,288,490.33	4,692,009.30
Mega Millions prizes	1,310,871.00	1,320,406.03	2,875,043.00	3,950,521.59
Pick 4 prizes	295,901.40	278,360.70	874,304.40	866,816.40
Lucky for Life prizes	440,271.50	396,296.63	1,308,595.01	1,230,934.33
Lotto America prizes	260,819.00	322,023.50	766,160.00	891,746.10
Pull-tab prizes	800,829.87	672,809.97	2,411,465.73	2,234,725.42
Advertising/publicity	499,892.09	874,825.85	2,259,382.84	3,107,203.83
Retailer compensation expense	2,733,480.24	2,149,379.76	7,630,315.75	6,668,977.23
Ticket expense	423,059.40	194,109.85	869,351.11	778,262.23
Vendor compensation expense	706,092.55	491,977.89	1,937,341.06	1,578,217.48
Salary and benefits	864,010.47	844,860.96	2,688,336.96	2,714,525.28
Travel	23,858.65	38,651.18	82,011.77	86,417.56
Supplies	16,493.56	20,655.04	23,020.11	30,852.24
Printing	55.00	210.55	145.00	290.55
Postage	393.21	236.16	2,072.67	936.66
Communications	16,491.35	16,310.33	48,603.28	49,180.90
Rentals	8,568.19	8,558.51	25,702.92	25,702.81
Utilities	9,233.58	8,770.78	28,683.28	26,370.98
Professional fees	9,901.25	9,542.26	102,051.75	23,219.76
Vending machine maintenance	52,998.24	26,006.40	158,994.72	78,019.20
Outside services and repairs	214,198.93	120,131.27	569,883.37	416,439.49
Data processing	17,745.39	9,607.89	189,170.09	30,213.63
Equipment	72,038.40	52,060.86	200,141.84	142,265.05
Reimbursement to other state agencies	49,836.78	1,521.83	112,625.53	66,481.43
Depreciation	73,892.56	35,433.13	221,677.68	110,866.42
Amortization	23,508.09	45,884.70	70,524.27	137,654.10
MUSL/Lotto administrative expense	7,547.44	11,435.32	22,642.32	34,305.99
Debit card fees	39,256.20	18,674.73	109,114.65	57,369.00
Other	6,758.35	5,016.63	19,066.95	125,254.81
Total operating expenses	<u>32,350,225.82</u>	<u>26,654,051.23</u>	<u>93,615,300.37</u>	<u>83,116,786.83</u>
Operating income	<u>10,570,524.85</u>	<u>6,468,121.83</u>	<u>24,423,766.94</u>	<u>19,553,191.08</u>
Non-operating revenue (expenses):				
Proceeds to state causes	(10,912,281.47)	(6,340,352.73)	(24,937,709.04)	(17,986,719.67)
Interest income	190,596.11	87,531.50	207,096.11	260,011.18
Interest expense	(1,271.02)	(1,970.95)	(3,888.18)	(6,491.79)
Net non-operating revenues (expenses)	<u>(10,722,956.38)</u>	<u>(6,254,792.18)</u>	<u>(24,734,501.11)</u>	<u>(17,733,200.28)</u>
Change in net position	<u>(152,431.53)</u>	<u>213,329.65</u>	<u>(310,734.17)</u>	<u>1,819,990.80</u>
Net position beginning of period	11,138,505.47	10,927,554.71	11,296,808.11	9,320,893.56
Net position end of period	<u>10,986,073.94</u>	<u>11,140,884.36</u>	<u>10,986,073.94</u>	<u>11,140,884.36</u>