

IOWA LOTTERY AUTHORITY
SCHEDULE OF ECONOMIC BENEFITS

December 31, 2013

Proceeds to Iowa Plan		\$170,318,439
Proceeds to CLEAN fund		\$35,894,355
Proceeds to Special Appropriations		\$13,773,572
Proceeds to Gambler's Treatment Program		15,732,208
Proceeds to the State General Fund:		
Prior to Fiscal Year 2014	\$1,231,172,262	
Fiscal Year 2014		
Transferred	19,072,199	
Payable	20,144,893	
	<hr/>	1,270,389,354
Proceeds to the Veterans Trust Fund:		
Prior to Fiscal Year 2014	\$13,396,520	
Fiscal Year 2014		
Transferred	669,244	
Payable	179,796	
	<hr/>	<hr/> 14,245,560
Total		<hr/> \$1,520,353,488 <hr/>

IOWA LOTTERY AUTHORITY
STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION
FOR THE MONTH AND YEAR ENDED DECEMBER 31, 2013

	<u>Month ended</u> <u>December 31, 2013</u>	<u>Month ended</u> <u>December 31, 2012</u>	<u>Year-to-date</u> <u>December 31, 2013</u>	<u>Year-to-date</u> <u>December 31, 2012</u>
OPERATING REVENUES				
Instant-scratch ticket sales	\$15,998,601	\$16,457,660	\$91,230,767	\$92,235,221
Pick 3 sales	579,125	580,485	3,430,936	3,370,141
Powerball sales	3,635,074	4,190,780	33,942,394	42,155,915
Mega Millions sales	6,308,644	828,994	12,685,577	6,618,098
Hot Lotto sales	714,626	1,182,068	4,937,258	5,698,096
Raffle sales	0	0	242,960	0
Pick 4 sales	270,672	265,262	1,588,593	1,495,391
\$100,000 Cash Game sales	369,849	381,467	2,227,464	2,250,894
Pull-tab sales	1,371,845	1,307,188	7,954,487	8,300,870
Application fees	675	375	2,125	3,250
Other revenue	328	695	5,909	9,422
Total operating revenues	<u>29,249,439</u>	<u>25,194,974</u>	<u>158,248,470</u>	<u>162,137,298</u>
OPERATING EXPENSES				
Scratch ticket prize expense	10,272,267	11,231,799	58,329,278	58,545,602
Pick 3 prize expense	344,445	343,131	2,023,354	1,994,685
Powerball prize expense	1,778,982	1,791,472	16,419,561	20,433,636
Mega Millions prize expense	3,200,114	404,316	6,385,884	3,333,836
Hot Lotto prize expense	341,934	578,992	2,373,913	2,730,715
Raffle prize expense	0	0	101,536	0
Pick 4 prize expense	161,594	156,782	934,496	875,469
\$100,000 Cash Game prize expense	197,720	204,387	1,191,387	1,204,317
Pull-tab prize expense	855,217	819,414	4,987,334	5,195,536
VIP Club prize expense	0	165,616	245,000	983,014
Promotional prize expense	5,745	6,296	123,660	81,824
Advertising/publicity	663,381	565,571	3,634,697	3,067,514
Retailer compensation expense	1,930,711	1,936,995	10,133,669	10,659,101
Ticket expense	229,845	241,193	1,595,231	1,531,735
Vendor compensation expense	612,268	489,839	3,218,510	3,276,481
Online game expense	0	230,088	0	230,088
Salary and benefits	797,795	755,075	4,727,882	4,639,853
Travel	29,444	33,129	205,857	205,381
Supplies	5,030	832	58,154	46,375
Printing	(3,541)	5,438	6,609	6,700
Postage	257	377	1,758	3,018
Communications	13,358	11,195	93,970	71,527
Rentals	24,723	24,705	151,873	149,191
Utilities	9,444	13,246	50,106	48,575
Professional fees	6,858	6,636	40,973	38,592
Vending machine maintenance	48,269	44,661	283,370	268,153
Outside services and repairs	23,310	18,733	208,182	138,729
Data processing	7,096	4,274	45,095	27,100
Equipment	48,525	25,798	138,013	185,413
Reimbursement to other				
state agencies	30,064	46,169	214,626	217,785
Depreciation	23,975	20,283	145,068	121,697
Other	3,486	6,180	43,685	46,342
MUSL administrative expense	4,434	3,088	26,602	18,525
Total operating expenses	<u>21,666,750</u>	<u>20,185,710</u>	<u>118,139,333</u>	<u>120,376,509</u>
Operating income	<u>7,582,689</u>	<u>5,009,264</u>	<u>40,109,137</u>	<u>41,760,789</u>

IOWA LOTTERY AUTHORITY
STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION
FOR THE MONTH AND YEAR ENDED DECEMBER 31, 2013

	<u>Month ended</u> <u>December 31, 2013</u>	<u>Month ended</u> <u>December 31, 2012</u>	<u>Year-to-date</u> <u>December 31, 2013</u>	<u>Year-to-date</u> <u>December 31, 2012</u>
Non-operating revenues (expenses)				
Proceeds deposited to:				
State General Fund	(7,431,424)	(4,651,853)	(39,217,092)	(40,121,612)
Veterans Trust Fund	(70,877)	(98,944)	(849,040)	(1,057,951)
Interest Income	5,713	7,547	24,046	68,787
Interest expense	<u>0</u>	<u>(3,010)</u>	<u>0</u>	<u>(18,062)</u>
Net non-operating revenues (expenses)	<u>(7,496,588)</u>	<u>(4,746,260)</u>	<u>(40,042,086)</u>	<u>(41,128,838)</u>
Change in net position	86,101	263,004	67,051	631,951
Net position, beginning of period	<u>6,265,129</u>	<u>5,564,907</u>	<u>6,284,179</u>	<u>5,195,960</u>
Net position, end of period	<u><u>\$6,351,230</u></u>	<u><u>\$5,827,911</u></u>	<u><u>\$6,351,230</u></u>	<u><u>\$5,827,911</u></u>