

IOWA LOTTERY AUTHORITY
SCHEDULE OF ECONOMIC BENEFITS

May 31, 2013

Proceeds to Iowa Plan		\$170,318,439
Proceeds to CLEAN fund		\$35,894,355
Proceeds to Special Appropriations		\$13,773,572
Proceeds to Gambler's Treatment Program		15,732,208
Proceeds to the State General Fund:		
Prior to Fiscal Year 2013	\$1,148,429,496	
Fiscal Year 2013		
Transferred	61,053,565	
Payable	17,352,221	
	<hr/>	1,226,835,282
Proceeds to the Veterans Trust Fund:		
Prior to Fiscal Year 2013	\$11,269,796	
Fiscal Year 2013		
Transferred	1,843,716	
Payable	197,810	
	<hr/>	<hr/> 13,311,322
Total		<hr/> \$1,475,865,178 <hr/>

IOWA LOTTERY AUTHORITY
STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS
FOR THE MONTH AND YEAR ENDED MAY 31, 2013

	<u>Month ended May 31, 2013</u>	<u>Month ended May 31, 2012</u>	<u>Year-to-date May 31, 2013</u>	<u>Year-to-date May 31, 2012</u>
OPERATING REVENUES				
Instant-scratch ticket sales	\$17,552,426	\$16,876,346	\$186,625,778	\$174,415,098
Pick 3 sales	593,277	603,967	6,251,980	6,183,245
Powerball sales	12,771,236	4,399,274	77,148,118	52,593,861
Mega Millions sales	1,613,351	1,421,149	12,440,904	21,043,570
Hot Lotto sales	1,250,105	783,584	10,340,967	9,681,074
Pick 4 sales	271,889	233,793	2,830,154	2,558,598
\$100,000 Cash Game sales	390,542	391,078	4,119,485	3,941,606
Pull-tab sales	1,373,119	1,598,596	15,001,651	16,148,819
Application fees	375	250	4,900	3,725
Other revenue	350	5,536	11,149	177,620
Total operating revenues	35,816,670	26,313,573	314,775,086	286,747,216
OPERATING EXPENSES				
Scratch ticket prize expense	10,531,221	10,735,155	118,034,465	108,230,906
Pick 3 prize expense	352,577	358,090	3,681,487	3,662,887
Powerball prize expense	6,347,505	2,118,374	37,679,105	25,662,197
Mega Millions prize expense	807,361	720,691	6,102,512	10,674,531
Hot Lotto prize expense	614,927	377,961	5,001,215	4,707,243
Pick 4 prize expense	160,883	138,091	1,665,597	1,498,139
\$100,000 Cash Game prize expense	278,055	209,404	2,536,367	1,976,824
Pull-tab prize expense	855,885	998,282	9,386,361	10,108,604
VIP Club prize expense	165,617	166,071	1,789,727	1,746,428
Promotional prize expense	40,675	28,691	136,311	123,174
Advertising/publicity	672,571	426,450	5,898,387	5,934,482
Retailer compensation expense	2,276,036	1,670,820	20,468,437	18,279,074
Ticket expense	267,551	309,894	3,594,416	2,886,253
Vendor compensation expense	751,739	533,577	6,414,168	5,735,414
Online game expense	0	0	230,088	0
Salary and benefits	763,209	779,216	8,484,128	8,215,202
Travel	41,157	42,219	387,041	414,262
Supplies	16,134	19,056	97,104	135,880
Printing	342	224	12,667	14,443
Postage	258	317	5,968	5,949
Communications	10,760	10,256	134,563	117,399
Rentals	29,123	24,232	279,578	263,695
Utilities	6,614	7,664	97,365	91,202
Professional fees	10,305	6,671	93,670	120,933
Vending machine maintenance	47,052	44,818	530,790	493,123
Outside services and repairs	25,537	27,691	269,824	231,042
Data processing	5,260	4,213	52,156	46,113
Equipment	18,712	88,927	287,031	345,706
Reimbursement to other state agencies	43,360	46,356	383,386	398,559
Depreciation	20,314	18,650	221,925	154,711
Other	11,844	7,091	78,274	76,398
MUSL administrative expense	3,087	3,759	33,963	41,347
Total operating expenses	25,175,671	19,922,911	234,068,076	212,392,120
Operating income (loss)	10,640,999	6,390,662	80,707,010	74,355,096

IOWA LOTTERY AUTHORITY
STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS
FOR THE MONTH AND YEAR ENDED MAY 31, 2013

	<u>Month ended May 31, 2013</u>	<u>Month ended May 31, 2012</u>	<u>Year-to-date May 31, 2013</u>	<u>Year-to-date May 31, 2012</u>
Non-operating revenues (expenses)				
Proceeds deposited to:				
State General Fund	(10,417,377)	(5,829,479)	(78,405,786)	(70,964,808)
Veterans Trust Fund	(93,004)	(149,725)	(2,041,526)	(2,641,258)
Interest Income	7,833	6,843	98,978	96,937
Interest expense	(3,010)	(3,284)	(33,091)	(36,124)
	<u>(10,505,558)</u>	<u>(5,975,645)</u>	<u>(80,381,425)</u>	<u>(73,545,253)</u>
Change in net assets	135,441	415,017	325,585	809,843
Net assets, beginning of period	<u>5,386,104</u>	<u>4,579,565</u>	<u>5,195,960</u>	<u>4,184,739</u>
Net assets, end of period	<u><u>\$5,521,545</u></u>	<u><u>\$4,994,582</u></u>	<u><u>\$5,521,545</u></u>	<u><u>\$4,994,582</u></u>