

**IOWA LOTTERY AUTHORITY**  
**Statement of Revenues, Expenses and Changes in Net Position**  
**For the Ten Months Ending Friday, April 30, 2021**

	Month ended 4/30/2021	Month ended 4/30/2020	Year-to-date 4/30/2021	Year-to-date 4/30/2020
<b>Operating revenues:</b>				
Instant-scratch ticket sales	\$31,811,838.00	\$23,147,178.00	\$261,523,330.00	\$207,071,134.00
InstaPlay sales	2,106,737.00	2,107,150.00	20,073,121.00	12,149,247.00
Pick 3 sales	888,894.50	730,306.50	7,911,038.00	6,775,488.50
Powerball sales	2,435,978.00	2,561,462.00	36,853,757.50	31,408,646.50
Mega Millions Sales	2,265,442.00	1,409,446.00	24,382,027.00	15,933,323.00
Pick 4 sales	497,234.00	423,817.50	4,521,669.00	3,950,007.00
Lucky for Life sales	491,096.00	433,950.00	4,652,428.00	4,435,986.00
Lotto America sales	514,453.00	512,560.00	5,204,199.00	5,728,243.00
Pull-tab sales	1,365,262.33	868,306.02	10,473,471.10	8,747,527.59
Application fees	675.00	25.00	3,975.00	3,425.00
Other	763.10	624.14	4,031.76	6,516.68
<b>Total operating revenues</b>	<b>42,378,372.93</b>	<b>32,194,825.16</b>	<b>375,603,047.36</b>	<b>296,209,544.27</b>
<b>Operating expenses:</b>				
Scratch ticket prizes	21,515,562.00	14,726,841.00	174,840,394.23	137,077,339.38
InstaPlay prizes	1,634,102.66	1,511,021.79	14,646,832.74	8,682,335.03
Pick 3 prizes	551,622.40	438,183.90	4,789,325.20	4,065,293.10
Powerball prizes	1,217,957.50	1,280,775.00	18,427,496.50	15,709,305.00
Mega Millions prizes	1,132,721.00	704,723.00	12,191,013.50	7,966,661.50
Pick 4 prizes	298,340.40	254,290.50	2,713,001.40	2,637,778.80
Lucky for Life prizes	283,511.25	257,912.00	2,998,631.04	2,612,509.37
Lotto America prizes	257,226.50	256,280.00	2,602,099.50	2,864,121.50
Pull-tab prizes	852,796.56	543,779.30	6,543,526.46	5,468,806.05
Advertising/publicity	454,560.19	243,802.64	5,904,386.76	5,910,866.44
Retailer compensation expense	2,802,332.46	2,107,895.91	24,639,312.82	19,329,549.85
Ticket expense	282,653.73	232,076.45	2,957,774.76	2,688,602.12
Vendor compensation expense	593,300.37	531,579.07	5,191,819.66	4,824,737.28
Salary and benefits	906,128.44	909,390.48	8,885,466.79	8,678,247.39
Travel	20,311.57	10,785.61	142,799.65	213,512.29
Supplies	12,366.93	7,504.57	88,622.84	78,078.86
Printing	-	56.00	1,891.27	1,402.06
Postage	349.04	463.40	6,659.42	5,217.53
Communications	15,553.48	14,621.27	139,374.50	155,345.61
Rentals	23,948.62	26,516.22	255,605.06	265,053.92
Utilities	5,263.71	6,659.29	74,995.39	77,606.08
Professional fees	9,803.50	8,689.75	98,770.69	131,839.48
Vending machine maintenance	21,840.00	21,504.00	217,486.25	214,032.00
Outside services and repairs	73,356.08	69,516.00	711,169.19	690,627.81
Data processing	10,745.81	10,601.19	107,280.60	105,292.95
Equipment	43,076.34	40,379.76	314,628.00	365,552.64
Reimbursement to other state agencies	32,683.90	32,752.69	357,560.39	371,187.72
Depreciation	37,917.91	38,361.00	379,597.87	407,192.07
Other	4,166.08	4,467.31	44,772.07	53,802.94
MUSL/Lotto administrative expense	461.07	2,812.97	7,520.48	28,020.97
<b>Total operating expenses</b>	<b>33,094,659.50</b>	<b>24,294,242.07</b>	<b>290,279,815.03</b>	<b>231,679,917.74</b>
<b>Operating income</b>	<b>9,283,713.43</b>	<b>7,900,583.09</b>	<b>85,323,232.33</b>	<b>64,529,626.53</b>
<b>Non-operating revenue (expenses):</b>				
Proceeds to state causes	(9,034,937.96)	(8,195,442.33)	(84,952,715.88)	(65,287,444.90)
Interest income	4,075.00	30,234.79	50,446.25	314,120.18
Gain (Loss) on disposal of capital assets	-	-	18,400.00	4,250.00
<b>Net non-operating revenues (expenses)</b>	<b>(9,030,862.96)</b>	<b>(8,165,207.54)</b>	<b>(84,883,869.63)</b>	<b>(64,969,074.72)</b>
<b>Change in net position</b>	<b>252,850.47</b>	<b>(264,624.45)</b>	<b>439,362.70</b>	<b>(439,448.19)</b>
Net position beginning of period	4,435,866.34	4,627,831.71	4,249,354.11	4,802,655.45
Net position end of period	4,688,716.81	4,363,207.26	4,688,716.81	4,363,207.26