

IOWA LOTTERY AUTHORITY
Statement of Revenues, Expenses and Changes in Net Position
For the Five Months Ending Tuesday, November 30, 2021

	Month ended 11/30/2021	Month ended 11/30/2020	Year-to-date 11/30/2021	Year-to-date 11/30/2020
Operating revenues:				
Instant-scratch ticket sales	\$23,762,826.00	\$24,412,461.00	\$120,591,313.00	\$120,133,159.00
InstaPlay sales	1,730,944.00	1,221,266.00	8,534,860.00	10,598,869.00
Pick 3 sales	751,599.00	746,500.50	3,857,510.00	3,857,387.00
Powerball sales	3,664,010.50	2,822,087.00	23,367,331.00	13,962,109.00
Mega Millions Sales	1,271,116.00	1,425,665.00	9,007,861.00	6,795,605.00
Pick 4 sales	461,026.00	410,831.00	2,270,410.00	2,238,250.50
Lucky for Life sales	676,270.00	454,544.00	3,234,578.00	2,290,792.00
Lotto America sales	477,452.00	452,837.00	2,516,942.00	2,597,230.00
Pull-tab sales	998,448.99	785,790.03	5,121,329.50	4,782,007.52
Application fees	225.00	400.00	2,925.00	1,650.00
Other	308.72	302.87	3,308.10	1,620.12
Total operating revenues	33,794,226.21	32,732,684.40	178,508,367.60	167,258,679.14
Operating expenses:				
Scratch ticket prizes	15,157,937.00	15,840,173.00	79,878,969.67	78,988,812.66
InstaPlay prizes	1,300,268.15	848,821.39	6,073,031.46	7,873,127.87
Pick 3 prizes	450,959.40	447,900.30	2,314,506.00	2,314,432.20
Powerball prizes	1,832,642.50	1,411,067.00	11,684,816.50	6,981,169.00
Mega Millions prizes	635,558.00	712,832.50	4,503,930.50	3,397,802.50
Pick 4 prizes	276,615.60	246,498.60	1,362,246.00	1,342,950.30
Lucky for Life prizes	401,930.89	270,152.00	1,918,752.36	1,361,495.29
Lotto America prizes	238,726.00	226,418.50	1,258,471.00	1,298,615.00
Pull-tab prizes	626,277.15	492,936.02	3,196,690.02	2,986,871.35
Advertising/publicity	694,249.05	736,078.85	3,472,128.57	2,893,997.34
Retailer compensation expense	2,210,069.71	2,169,364.03	11,666,606.90	10,963,118.72
Ticket expense	256,912.73	282,852.17	1,310,498.91	1,314,790.81
Vendor compensation expense	520,095.96	458,822.16	2,727,218.29	2,306,078.18
Salary and benefits	887,172.05	862,248.00	4,465,272.13	4,444,444.27
Travel	23,737.17	10,755.11	111,945.25	65,458.19
Supplies	3,430.59	5,858.36	54,443.53	50,779.05
Printing	-	998.74	-	1,085.26
Postage	297.03	209.09	1,503.35	1,910.49
Communications	14,809.18	14,291.67	70,474.75	68,214.75
Rentals	18,226.45	26,617.13	88,447.97	133,134.55
Utilities	7,183.68	7,608.08	35,921.21	35,536.94
Professional fees	9,122.85	10,251.01	46,492.88	47,173.45
Vending machine maintenance	23,856.00	21,840.00	111,216.00	108,192.00
Outside services and repairs	85,476.92	54,520.37	503,227.21	356,765.32
Data processing	10,737.47	10,751.06	53,563.79	53,624.17
Equipment	33,291.79	16,997.71	108,393.54	108,431.93
Reimbursement to other state agencies	68,316.29	79,354.69	210,981.96	201,214.65
Depreciation	42,518.83	37,800.15	202,556.36	188,642.73
Other	4,187.24	4,056.68	23,325.88	21,953.94
MUSL/Lotto administrative expense	3,284.90	9,920.24	13,948.35	50,145.76
Total operating expenses	25,837,890.58	25,317,994.61	137,469,580.34	129,959,968.67
Operating income	7,956,335.63	7,414,689.79	41,038,787.26	37,298,710.47
Non-operating revenue (expenses):				
Proceeds to state causes	(7,867,371.44)	(7,367,664.50)	(41,123,483.13)	(37,495,374.46)
Interest income	7,074.71	1,970.77	39,571.94	33,874.50
Gain (Loss) on disposal of capital assets	-	4,275.00	35,593.00	16,600.00
Net non-operating revenues (expenses)	(7,860,296.73)	(7,361,418.73)	(41,048,318.19)	(37,444,899.96)
Change in net position	96,038.90	53,271.06	(9,530.93)	(146,189.49)
Net position beginning of period	4,380,968.48	4,049,893.56	4,486,538.31	4,249,354.11
Net position end of period	4,477,007.38	4,103,164.62	4,477,007.38	4,103,164.62