

**IOWA LOTTERY AUTHORITY**  
**SCHEDULE OF ECONOMIC BENEFITS**

**June 30, 2014**  
**FINAL**

<b>Proceeds to Iowa Plan</b>		\$170,318,439
<b>Proceeds to CLEAN fund</b>		\$35,894,355
<b>Proceeds to Special Appropriations</b>		\$13,773,572
<b>Proceeds to Gambler's Treatment Program</b>		15,732,208
<b>Proceeds to the State General Fund:</b>		
Prior to Fiscal Year 2014	\$1,231,172,262	
Fiscal Year 2014		
Transferred	55,500,183	
Payable	16,667,497	
	<hr/>	1,303,339,942
<b>Proceeds to the Veterans Trust Fund:</b>		
Prior to Fiscal Year 2014	\$13,396,520	
Fiscal Year 2014		
Transferred	1,596,077	
Payable	208,357	
	<hr/>	<hr/> 15,200,954
<b>Total</b>		<hr/> <b>\$1,554,259,470</b> <hr/>

**IOWA LOTTERY AUTHORITY**  
**STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION**  
**FOR THE MONTH AND YEAR ENDED JUNE 30, 2014**  
**FINAL**

	<b>Month ended June 30, 2014</b>	<b>Month ended June 30, 2013</b>	<b>Year-to-date June 30, 2014</b>	<b>Year-to-date June 30, 2013</b>
<b>OPERATING REVENUES</b>				
Instant-scratch ticket sales	\$14,580,773	15,673,969	\$188,754,111	\$202,299,747
Pick 3 sales	540,911	552,890	6,948,165	6,804,870
Powerball sales	4,221,910	4,237,153	61,153,876	81,385,271
Mega Millions sales	885,946	876,984	21,835,102	13,317,888
Hot Lotto sales	954,103	1,323,979	10,434,227	11,664,946
Raffle sales	-	-	242,960	-
Pick 4 sales	251,357	255,630	3,224,892	3,085,784
All or Nothing sales	468,607	-	3,196,195	-
\$100,000 Cash Game sales	-	364,120	2,530,984	4,483,605
Pull-tab sales	1,285,021	1,207,658	15,734,917	16,209,309
Application fees	650	225	4,375	5,125
Other revenue	90,866	557	99,932	11,706
<b>Total operating revenues</b>	<b>23,280,144</b>	<b>24,493,165</b>	<b>314,159,736</b>	<b>339,268,251</b>
<b>OPERATING EXPENSES</b>				
Scratch ticket prize expense	9,797,876	10,061,739	121,968,549	128,096,203
Pick 3 prize expense	318,827	328,094	4,101,291	4,009,581
Powerball prize expense	2,070,195	2,003,622	29,583,455	39,682,727
Mega Millions prize expense	435,188	435,669	10,946,296	6,538,181
Hot Lotto prize expense	458,373	651,601	5,042,963	5,652,815
Raffle prize expense	-	-	101,536	-
Pick 4 prize expense	149,564	146,918	1,905,110	1,812,515
All or Nothing prize expense	283,555	-	2,134,024	-
\$100,000 Cash Game prize expense	-	203,733	610,955	2,740,099
Pull-tab prize expense	803,069	753,682	9,851,090	10,140,042
VIP Club prize expense	-	160,274	519,101	1,950,002
Promotional prize expense	4,989	43,292	184,615	179,603
Advertising/publicity	514,878	705,518	6,942,677	6,603,905
Retailer compensation expense	1,512,493	1,648,361	20,131,428	22,116,797
Ticket expense	340,888	351,554	3,447,828	3,945,970
Vendor compensation expense	471,816	471,035	6,378,256	6,885,203
Online game expense	-	65,575	-	295,663
Salary and benefits	837,671	891,206	9,419,070	9,375,334
Travel	39,186	38,259	419,444	425,300
Supplies	4,667	3,516	111,765	100,620
Printing	1,703	792	20,915	13,459
Postage	385	369	6,993	6,337
Communications	15,515	21,192	179,250	155,755
Rentals	24,911	24,873	307,062	304,452
Utilities	17,163	6,020	122,461	103,386
Professional fees	14,766	31,334	126,332	125,004
Vending machine maintenance	47,393	47,052	567,775	577,841
Outside services and repairs	93,560	56,834	605,983	326,659
Data processing	7,373	4,916	89,573	57,072
Equipment	101,773	93,111	306,901	380,142
Reimbursement to other				
state agencies	37,464	31,669	426,958	415,056
Depreciation	22,005	23,879	287,356	245,805
Other	7,418	(10,930)	81,906	67,345
MUSL administrative expense	8,827	3,087	75,173	37,050
<b>Total operating expenses</b>	<b>18,443,491</b>	<b>19,297,846</b>	<b>237,004,091</b>	<b>253,365,923</b>
<b>Operating income</b>	<b>4,836,653</b>	<b>5,195,319</b>	<b>77,155,645</b>	<b>85,902,328</b>

**IOWA LOTTERY AUTHORITY**  
**STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION**  
**FOR THE MONTH AND YEAR ENDED JUNE 30, 2014**

**FINAL**

	<u>Month ended June 30, 2014</u>	<u>Month ended June 30, 2013</u>	<u>Year-to-date June 30, 2014</u>	<u>Year-to-date June 30, 2013</u>
<b>Non-operating revenues (expenses)</b>				
Proceeds deposited to:				
State General Fund	(4,217,615)	(4,358,219)	(72,167,680)	(82,764,005)
Veterans Trust Fund	(56,890)	(85,198)	(1,804,434)	(2,126,724)
Interest income	14,977	11,094	58,768	110,073
Interest expense	(12,622)	(362)	(12,622)	(33,453)
<b>Net non-operating revenues (expenses)</b>	<u><b>(4,272,150)</b></u>	<u><b>(4,432,685)</b></u>	<u><b>(73,925,968)</b></u>	<u><b>(84,814,109)</b></u>
<b>Change in net position</b>	<b>564,503</b>	<b>762,634</b>	<b>3,229,677</b>	<b>1,088,219</b>
Net position, beginning of period	<u>8,949,353</u>	<u>5,521,545</u>	<u>6,284,179</u>	<u>5,195,960</u>
<b>Net position, end of period</b>	<u><u><b>\$9,513,856</b></u></u>	<u><u><b>\$6,284,179</b></u></u>	<u><u><b>\$9,513,856</b></u></u>	<u><u><b>\$6,284,179</b></u></u>