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Kim Reynolds · Governor
Chris Cournoyer · Lt. Governor

AGENDA

IOWA LOTTERY COMMISSION

July 20, 2026
1:30 pm

-Teleconference Only-

Dial In: 515-206-9299

(No PIN # is required to join the call)

- I. Call to Order
 - A. Approval of Agenda*
 - B. Approval of Minutes from June 24, 2026 Commission Meeting*
- II. Proposed Scientific Games Contract Amendment*
- III. Adjournment

** Commission Action Required*

If you require the assistance of auxiliary aids or services to participate in or attend the meeting because of a disability please call our ADA coordinator at 515-725-7864, or if you are hearing impaired, call Relay TTY at 1-800-735-2942.

MINUTES

IOWA LOTTERY COMMISSION

June 24, 2026

10:30 a.m.

The Iowa Lottery Commission convened at 10:30 a.m. at the Lottery main office in Clive; Vice-Chair Josh Cook presiding.

Commission Members Present:

Josh Cook, Dana Wingert, Grant Rolfes

Commission Members Present on Teleconference:

Mick Connealy

Commission Members Absent:

Mary Rathje

Staff Participating:

Mary Mosiman, Director; Steve Waymire, Security; Hale Strasser, IT Systems; Steve French, CFO; Kassandra Trenary, Marketing and Advertising Director; Deb Bassett, Commission Secretary

Others Present:

Darina Petkova, Alana Stamas, and Zach Waldmeier, Dept. of Revenue; John Fordyce, AAG; Mitch Stone, Tracey Cohen and Tyler Christians, Scientific Games

Others Present on Teleconference:

Brenda Emelo, Dept. of Revenue; Dar Danielson, Radio Iowa; Xavier Leonard, Legislative Services Agency.

CALL TO ORDER

Cook called the meeting to order at 10:30 a.m. and roll was taken. There was a quorum. Cook announced the meeting would be held via teleconference in accordance with Iowa Code section 21.8.

Wingert moved to conduct the meeting via teleconference. Rolfes seconded. Motion carried unanimously.

APPROVAL OF AGENDA

Wingert moved to approve the agenda for the meeting. Rolfes seconded. Motion carried unanimously.

APPROVAL OF MINUTES

Wingert moved to approve the March 25, 2026 Commission meeting minutes. Rolfes seconded. Motion carried unanimously.

DIRECTOR'S REMARKS

Mosiman reported that Matt Strawn and Jon Roth recently departed from the Lottery and thanked them for their service.

LOTTERY DIVISION UPDATE

Waymire stated Lottery operations will not change as a result of the departure of Strawn and Roth. The Lottery will continue to focus on the core functions of selling tickets, paying prizes, maintaining integrity, and reverting proceeds to the state.

QUARTERLY REPORTS

Revenue (Sales and Marketing):

Trenary gave a Sales and Marketing report. FY26 YTD total sales were \$431.7 million, which represents a 7.1% increase vs. FY25 YTD sales. Through May, scratch ticket sales were \$266.8 million, which represents a 0.2% decrease vs FY25. Through May, lotto ticket sales were \$117.7 million, which represents a 30% increase vs FY25. Through May, Instaplay ticket sales were \$32.2 million, an increase of 11.8% vs FY25. Through May, YTD sales were \$14.9 million, an increase of 7.8% vs FY25. For FY26 YTD, \$28.0 million has been paid in retailer compensation, an increase of 7.5% vs FY25.

The Marketing interns have been busy with summer Lottery events around Iowa and there are several Lottery promotions planned in the near future, including concerts, racing, baseball, disc golf, and soccer.

Trenary concluded her remarks by providing a summary of the Lottery's efforts during the annual National Problem Gambling Awareness campaign in March.

External Relations:

Strasser gave an External Relations report. There were several winners highlighted, including a Waterloo woman who claimed a \$2 million prize in June in the Mega Millions game; a Dubuque man who won \$500,000 in a Powerball Double Play drawing; and Iowa's first big winner of \$100,000 a year for life in the Millionaire for Life game.

Security:

Waymire's Security report was provided in the commission packet and there were no change to the submitted report.

Finance:

French gave a Finance report. Through May, YTD sales are at \$431.7 million. The YTD sales are ahead of budget by \$32.4 million. YTD sales are ahead of sales for the same period last year by \$30.7 million.

Through May, YTD proceeds are at \$88.4 million. The YTD proceeds are more than budgeted by \$19.2 million. YTD proceeds are ahead for the same period last year by \$7.3 million.

Through May, YTD prize expense is at \$281.4 million. The YTD prize expense is ahead of budget by \$24.3 million. YTD prize expense is ahead for the same period last year by \$20.9 million.

YTD operating expenses through May remain under budget by \$2.4 million.

FY27 BUDGET OVERVIEW

French gave an overview of the FY27 budget. Overall, the lottery continued with a conservative approach to budgeting in order to continue to meet or exceed budgeted sales and proceeds. Budgeted proceeds are projected to decrease from \$84,268,457 to \$81,423,529, or a decrease of \$2,844,928.

GAME RULES APPROVALS

Waldmeier asked the Commission to approve the game rules for Powerball X's and O's; Millionaire for Life, and the Scratch-Ticket, Pull Tab and InstaPlay games:

- Pull Tab Games:
 - #02 – 777 (\$2)
 - #04 – What A Gem! (\$2)
 - #53 – Space Moolah (\$1)
 - #86 – Bowling Thunder (\$1)
- InstaPlay Games:
 - #177 – Iowa State ™ (\$5)
 - #178 – Iowa Hawkeyes ™ (\$5)
- Scratch Ticket Games:
 - #792 – Blackout Bingo (\$2)
 - #805 – Green 7s (\$5)
 - #807 – DOUGHMAN Doubler (\$2)
 - #808 – Crossword Gold (\$3)
 - #809 – Holiday Luck X20 (\$5)
 - #810 – Holiday Cash (\$10)
 - #811 – Merry Money (\$20)
 - #812 – Crossword Tripler (\$2)
 - #813 – One-Word Crossword (\$3)
 - #814 – Crossword Multiplier (\$5)
 - #815 – \$100,000 Crossword (\$10)
 - #816 – 7-11-21 (\$1)
 - #817 – Lucky Spin (\$3)
 - #818 – Gold Standard (\$5)
 - #819 – \$300,000 Cashword (\$30)

Connealy moved to approve the games rules. Wingert seconded. Motion carried unanimously.

ELECTION OF OFFICERS

Cook asked for nominations for Chair and Vice-Chair for FY27.

Wingert moved to approve Dana Wingert as Commission Chair and Mick Connealy as Vice-Chair. Connealy seconded. Motion carried unanimously.

TENTATIVE FY27 MEETING DATES

Dates were set for quarterly meetings in FY27.

OTHER BUSINESS

There was no other business.

ADJOURNMENT

Wingert moved to adjourn. Rolfes seconded. Motion carried unanimously.

Meeting adjourned at 11:10 a.m.

**FIRST AMENDMENT TO THE AGREEMENT BETWEEN SCIENTIFIC GAMES, LLC,
IOWA DEPARTMENT OF MANAGEMENT, AND IOWA DEPARTMENT OF
REVENUE, executed December 12, 2025.**

This Amendment (“Amendment”) to the Agreement stated above (“Agreement”) is effective on the date this Amendment is fully executed (“First Amendment Effective Date”).

Section 1: Amendments.

Revision 1: The following is added to the Agreement as section 3.1:

3.1 Use of Non-U.S. Personnel

Vendor may utilize qualified personnel, in certain roles as defined in section 3.1(g) below, located outside the continental United States (“Non-U.S. Personnel”) in the performance of Services under this Agreement, provided that:

- (a) Vendor remains solely responsible for all Services, Deliverables, and compliance with this Agreement;
- (b) All Non-U.S. Personnel are subject to the same background check requirements, confidentiality obligations, security controls, and training standards applicable to U.S.-based personnel, including those set forth in the Agreement and applicable security provisions, to the extent that such requirements are commensurate with the local law of the Non-U.S. Personnel. To the extent that such requirements are not commensurate with the local law of the Non-U.S. Personnel, an equivalent requirement that is commensurate with the local law of the Non-U.S. Personnel shall be supplemented.
- (c) Vendor implements and maintains appropriate administrative, technical, and physical safeguards, including but not limited to secure access controls, logging, monitoring, and encryption, consistent with Agreement requirements;
- (d) Vendor ensures that no Customer Data is transferred, exported, downloaded, replicated , or stored outside the continental United States, and that any permitted offshore access does not result in replication or transfer of such data. Only as applicable to the Loyalty SOW number 2026-SOW-7672, Non-U.S. Personnel may access and view Customer Data solely as necessary to perform authorized support and administration activities under this Agreement, provided that such access is subject to the safeguards described herein and does not result in the transfer, replication, export, download, or storage of Customer Data outside the continental United States;
- (e) Vendor provides the geographic location and functional roles of personnel supporting the Services before any change to Non-U.S. Personnel (departure, new hire, change in role/location), annually, and upon request;
- (f) Vendor ensures that the use of Non-U.S. Personnel does not materially degrade service levels, response times, security posture, or performance obligations under this Agreement;
- (g) Those roles approved for Non-U.S. Personnel are limited to those currently filled by Non-U.S. Personnel working on the Iowa Lottery Loyalty Program Implementation outlined in 2026-SOW-7672, as listed on the Attestations included in Amendment Appendix 1. For the avoidance of doubt, the individuals listed in Amendment Appendix 1 are not approved by virtue of their name appearing in Amendment Appendix 1 and must be approved by IDR via the agreed upon background check procedure and criteria; and
- (h) Vendor provides notice and background check attestation prior to any new Non-U.S. Personnel commencing work related to this Agreement, and within five (5) business days of any departure, role change, or geographic relocation of existing Non-U.S. Personnel.

Notwithstanding anything to the contrary in this Agreement, the RFP, Vendor's Proposal, or any other incorporated documents, the provisions of this Amendment relating to the use of Non-U.S. Personnel shall control solely with respect to such subject matter. In the event of any conflict or inconsistency between this Amendment and the Agreement, the RFP, or the Proposal regarding the use of Non-U.S. Personnel, the terms of this Amendment shall govern.

Revision 2: All references to Matt Strawn or Jonathan (Jon) Roth as a contact in any document related to this Agreement is struck. When a contact is required for the loyalty program-related topics, Steve Waymire, Lottery Security Bureau Chief, (515) 725-7887, swaymire@ialottery.com, shall be inserted. When a contact is required for a revenue share-related topic, Steve French, Chief Financial Officer, (515) 782-0468, steve.french1@iowa.gov, shall be inserted.

Except as expressly provided in this Section, all other terms and conditions of this Agreement shall remain in full force and effect.

Section 2: Execution.

IN WITNESS WHEREOF, in consideration of the mutual covenants set forth above and for other good and valuable consideration, the receipt, adequacy and legal sufficiency of which are hereby acknowledged, the parties have entered into the above Amendment and have caused their duly authorized representatives to execute this Amendment.

Scientific Games, LLC

Iowa Department of Management

Signature **Date**

Signature **Date**

Name: _____

Name: _____

Title: _____

Title: _____

Iowa Department of Revenue

Signature **Date**

Name: _____

Title: _____